



༄༅། །འབྲུག་མི་སེར་སྐོར་གཞི་བཟུང་ཚད།

**DRUK HOLDING & INVESTMENTS LTD.**

**GROUP STANDARD BIDDING DOCUMENT**

**GOODS**

---



**Table of Contents**

TABLE OF CONTENTS ..... 2

**NOTICE INVITING TENDER**..... 4

**BIDDING PROCEDURE** ..... 6

**SECTION I. INSTRUCTIONS TO BIDDERS**..... 6

**A. GENERAL**..... 6

1. SCOPE OF SUPPLY..... 6

2. FRAUD AND CORRUPTION..... 6

3. ELIGIBLE BIDDERS..... 7

4. EXCLUSION OF BIDDERS ..... 8

5. ELIGIBLE GOODS AND RELATED SERVICES ..... 9

**B. CONTENTS OF BIDDING DOCUMENT** ..... 9

6. PARTS OF BIDDING DOCUMENT..... 9

7. GENERAL INFORMATION ..... 10

8. CLARIFICATION OF BIDDING DOCUMENT..... 10

9. AMENDMENT OF BIDDING DOCUMENTS ..... 11

**C. PREPARATION OF BID**..... 11

10. COST OF BIDDING ..... 11

11. LANGUAGE OF BID ..... 11

12. DOCUMENTS COMPRISING THE BID ..... 11

13. SUBMISSION OF BID ..... 12

14. PRICE SCHEDULE..... 12

15. ALTERNATIVE BIDS ..... 12

16. BID PRICES AND DISCOUNTS ..... 13

17. VENDOR PERFORMANCE MANAGEMENT SYSTEM..... 14

18. PRICE VARIATION..... 14

19. CURRENCIES OF BID ..... 14

20. DOCUMENTS ESTABLISHING THE CONFORMITY OF THE GOODS AND RELATED SERVICES..... 15

21. DOCUMENTS ESTABLISHING THE QUALIFICATION OF BIDDERS ..... 16

22. PERIOD OF VALIDITY OF BIDS ..... 17

23. BID SECURITY..... 17

24. FORMAT AND SIGNING OF BID ..... 18

**D. SUBMISSION AND OPENING OF BIDS** ..... 18

25. SUBMISSION, SEALING AND MARKING OF BIDS..... 18

26. DEADLINE FOR SUBMISSION OF BIDS..... 19

27. LATE BIDS ..... 20

28. WITHDRAWAL, SUBSTITUTION AND MODIFICATION OF BIDS..... 20

29. BID OPENING..... 20

**E. EVALUATION AND COMPARISON OF BIDS** ..... 22



30.	CONFIDENTIALLY .....	22
31.	CLARIFICATION OF BIDS .....	22
32.	PRELIMINARY EXAMINATIONS OF BIDS .....	22
33.	EXAMINATION OF TECHNO-COMMERCIAL BIDS .....	23
34.	RESPONSIVENESS OF BIDS .....	23
35.	NONCONFORMITIES, ERRORS AND OMISSIONS .....	24
36.	CONVERSION TO SINGLE CURRENCY .....	25
37.	MARGINS OF PREFERENCES .....	25
38.	DETAIL EVALUATION AND COMPARISON OF BIDS .....	25
39.	ABNORMALLY HIGH / LOW BIDS .....	26
40.	PURCHASER’S RIGHT TO ACCEPT ANY BID, AND REJECT ANY OR ALL BIDS .....	27
<b>F.</b>	<b>AWARD OF CONTRACT .....</b>	<b>27</b>
41.	AWARD CRITERIA .....	27
42.	PURCHASER’S RIGHT TO VARY QUANTITIES .....	27
43.	NOTIFICATION OF AWARD .....	27
44.	SIGNING OF CONTRACT .....	28
45.	PERFORMANCE SECURITY .....	29
	<b>SECTION II. BID DATA SHEET .....</b>	<b>30</b>
	<b>SECTION III BIDDING FORMS .....</b>	<b>35</b>
	<b>FORM I: BIDDER’S INFORMATION FORM .....</b>	<b>35</b>
	<b>FORM II: BID SUBMISSION FORM .....</b>	<b>36</b>
	<b>FORM III: BID SECURITY (BANK GUARANTEE) .....</b>	<b>38</b>
	<b>FORM IV: MANUFACTURER’S AUTHORIZATION .....</b>	<b>39</b>
	<b>FORM V: INTEGRITY PACT .....</b>	<b>39</b>
	<b>FORM VI: DEVIATION SCHEDULE .....</b>	<b>44</b>
	<b>FORM VII: PRICE SCHEDULE FORM .....</b>	<b>45</b>
	TECHNICAL SPECIFICATIONS .....	47
	<b>SECTION V SPECIAL CONDITIONS OF CONTRACT .....</b>	<b>49</b>



## NOTICE INVITING TENDER

Dungsam Cement Corporation Ltd

Corporate Services Department

Tshenkari, Nganglam, Pemagatshel, Bhutan

Domestic Competitive Bidder/International Bidder (as applicable)

For

Supply of Coal to DCCL Plant

NIT No: DCCL/Com/Proc/2023/05/0278

Date: 23/10/2023

1. Corporate Services Department, the Purchaser Dungsam Cement Corporation Ltd invites sealed Bids from eligible Bidders for procurement of Supply of coal, as per the scope of supply mentioned hereinafter.
2. Detailed specifications, scope of supply and terms and conditions are given in the Bidding Documents, which are available as per the schedule below:

Tender No. and date	<i>Insert ..... [Tender No. and date]</i>
Document available period (date & time)	From 23/10/2023 to 22/11/2023
Bid submission (date & time)	Up to 23/11/2023 by 3:00pm [BST]
Pre-bid meeting (if any)	N/A
Bid opening date, time & place	23/11/23 at 3:30pm [BST] at <i>DCCL OFFICE</i>
Bidding Documents shall be available	<a href="https://www.dccl.bt">https://www.dccl.bt</a>

3. Issuance of Bidding Documents shall not automatically construe that the Bidder fulfils the Qualifying Requirements which shall be determined during Bid evaluation based on data/documents submitted by the Bidder.
4. Bids shall be submitted at the address given below and shall be opened in the presence of Bidder's representatives who choose to attend.
5. All Bids must be accompanied by Bid Security for an amount of 1,800,000 ( Nu. One Million Eighth Hundred Thousand) only in the form Cash deposit to DCCL CD account BOB/HDFC/ fund transfer to DCCL account by use of app of any financial institutions in Bhutan, and shall remain valid till January 23, 2024.

6. Qualification Requirement for Bidders shall be as specified in the BDS.
7. Bid Documents are not transferrable. The Purchaser reserves the right to accept or reject any Bid partly or fully or cancel the bidding process without assigning any reasons thereof and in such case no Bidder/ intending Bidder shall have any claim arising out of such action of the Purchaser.
8. Address for bid submission:  
Loday Zangpo,  
Offtg. General Manager  
Corporate Services Department  
Dungsam Cement Corporation Ltd  
Corporate Office, Tshenkari, Ngangalam  
77417046 (mobile)



## BIDDING PROCEDURE

### SECTION I. INSTRUCTIONS TO BIDDERS

#### A. General

##### 1. Scope of Supply

1.1. The Purchaser, as indicated in the Bid Data Sheet (BDS), issues these Bidding Documents for the supply of Goods and Related Services incidental thereto as specified in Section VII, Schedule of Supply. The name, identification number, and number of lots within this procurement are provided in the BDS.

1.2. Throughout this Bidding Document:

- a) the term “in writing” means communicated in written form (e.g. by mail electronic mail) with proof of receipt;
- b) if the context so requires, “singular” means plural” and vice versa; and
- c) “day” means calendar day.

##### 2. Fraud and Corruption

2.1. As per the RGoB policy, Purchasers requires that the Bidders and Suppliers observe the highest standards of ethics during the procurement and execution of contracts. The terms “Corrupt Practice”, “Fraudulent practice”, “Collusive practice”, “Coercive practice” “Obstructive practice” shall be as per the definition in GCC 4.2. In pursuance of this policy, the Purchaser:

- a) will reject a proposal for award if it determines that the Bidder recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the contract in question;
- b) will sanction a firm or individual, including declaring them ineligible, either indefinitely or for a stated period of time, to be awarded contract if it at any time determines that they have, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for, or in executing for the contract;

- c) will have the right to require that a provision be included in Bidding Documents and in contracts, requiring Bidders, Suppliers and their Subcontractors to permit the Purchaser, any organization or person appointed by the Purchaser to inspect their accounts and records and other documents relating to their Bid submission and contract performance and to have them audited by auditors appointed by the Purchaser;
  - d) requires that Bidders, as a condition of admission to eligibility, execute and attach to their bids an Integrity Pact Statement in the form provided in Section III, Bidding Forms. Failure to provide a duly executed Integrity Pact Statement may result in disqualification of the Bid; and
  - e) will report any case of corrupt, fraudulent, collusive, coercive or obstructive practice to the relevant RGoB agencies, including but not limited to the Anti- corruption Commission (ACC) of Bhutan, for necessary action in accordance with the statutes and provisions of the relevant agency.
- 2.2. Furthermore, Bidders shall be aware of the provision stated in GCC 37.1i.a.iii.

**3. Eligible Bidders**

- 3.1. A Bidder, and all parties constituting the Bidder, may have the nationality of any country, subject to the restrictions specified in ITB. 4.1 a & b. A Bidder shall be deemed to have the nationality of a country if the Bidder is a citizen or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors or suppliers for any part of the Contract including Related Services.
- 3.2. A Bidder shall not have a conflict of interest. All Bidders found to have a conflict of interest shall be disqualified. Bidders may be considered to have a conflict of interest with one or more parties in this bidding process if they:
- a) are associated, or have been associated in the past, with a firm or any of its affiliates which has been engaged by the Purchaser to provide consulting services for the preparation of the design, specifications and/or other documents to be used for the procurement of the Goods and related Service to be purchased pursuant to these Bidding Documents, or
  - b) submit more than one Bid in this bidding process, except for alternative offers permitted under ITB Clause 15. However, this does not limit the participation of subcontractors in more than one Bid.

- c) employ or otherwise engage, either directly or through any of their affiliates, dependent or close relative of the Purchaser employee or has an authority over it. For the purposes of this Sub-Clause, a close relative is defined as immediate family which includes father, mother, brother, sister, spouse and own children.
- 3.3. Government-owned enterprises in Bhutan shall be eligible only if they can establish that they:
- a) are legally and financially autonomous;
  - b) operate under commercial law; and
  - c) are not a dependent agency (directly or indirectly) of the Purchaser.
- 3.4. A Bidder that is under a declaration of ineligibility pursuant to ITB Sub-Clause 2.1c) shall not be eligible to participate in this bidding process in any capacity.
- 3.5. Bidders shall provide such evidence of their continued eligibility satisfactory to the Purchaser as the Purchaser shall reasonably request.
- 4. Exclusion of Bidders**
- 4.1. A Bidder shall be excluded from participating in this bidding process under the following circumstances:
- a) as a matter of law or official regulation, RGoB prohibits commercial relations with the country in which the Bidder is constituted, incorporated or registered; or
  - b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations. RGoB prohibits any import of Goods or contracting of Services from the Country in which the Bidder is constituted, incorporated or registered or any payments to persons or entities in that country; or
  - c) Bidder is insolvent or is in receivership or is a bankrupt or is in the process of being wound up; or has entered into an arrangement with creditors; or
  - d) Bidder's affairs are being administered by a court, judicial officer or appointed liquidator; or
  - e) Bidder has suspended business or is in any analogous situation arising from similar procedures under the laws and regulations of his country of establishment; or
  - f) Bidder has been found guilty of professional misconduct by a recognized tribunal or professional body; or



- g) Bidder has not fulfilled his obligations with regard to the payment of taxes, or other payments due in accordance with the laws of the country in which he is established or of the Kingdom of Bhutan; or
- h) Bidder is guilty of serious misrepresentation in supplying information in this tender; or
- i) Bidder has been convicted for fraud and/or corruption by a competent authority; or
- j) Bidder has not fulfilled any of his contractual obligations with the Purchaser in the past based on the Vendor Performance Management System (VPMS).
- k) Bidder has been debarred from participation in public procurement by any competent authority as per law.

**5. Eligible Goods and Related Services**

- 5.1. All the Goods and Related Services to be supplied under the Contract may have their origin in any country, in accordance to ITB. 4.1c).1 (a & b).
- 5.2. For the purposes of this Clause, the term “Goods” includes commodities, raw material, machinery, equipment and industrial plants; and “Related Services” includes services such as insurance, supervision, installation, training, and initial maintenance.
- 5.3. The term “origin” means the country where the Goods have been mined, grown, cultivated, produced, manufactured or processed; or, through manufacture, processing, or assembly, another commercially recognized article results that differs substantially in its basic characteristics from its components.

**B. Contents of Bidding Document**

**6. Parts of Bidding Document**

- 6.1. The Bidding Document consist of Bidding Procedure and Contracts which include all the Sections indicated below, and should be read in conjunction with any Addenda issued in accordance with ITB Clause 9.

Section I	Instructions to Bidders (ITB)
Section II	Bid Data Sheet (BDS)
Section III	Bidding Forms
Section IV	General Conditions of Contract (GCC)
Section V	Special Conditions of Contract (SCC)
Section VI	Contract Forms

**7. General Information**

- 7.1. The Invitation for Bids issued by the Purchaser is not part of the Bidding Document.
- 7.2. The Purchaser is not responsible for the completeness of the Bidding Document and their addenda, if any, if these were not obtained directly from the Purchaser.
- 7.3. The Bidder is expected to examine all instructions, forms, terms and specifications in the Bidding Document. Failure to furnish all information or documentation required by the Bidding Document may result in the rejection of the Bid.

**8. Clarification of Bidding Document**

- 8.1. Bidders shall not be allowed to seek any clarification of the Bidding Documents in person or by telephone or other verbal means.
- 8.2. A prospective Bidder requiring any clarification of the Bidding Documents shall notify the same to the Purchaser in writing at the Purchaser's address specified in the BDS.
- 8.3. The Purchaser shall respond in writing to any such request for clarification, provided that it is received no later than the date and time specified in the BDS.
- 8.4. Copies of the Purchaser's response shall be uploaded in the Purchaser's or relevant website including a description of the enquiry without disclosing the name of the Bidder(s) seeking clarification. Should the Purchaser deem it necessary to amend the Bidding Documents as a result of a clarification, it shall do so following the procedure under ITB Clause 9 and ITB Sub-Clause 26.2.
- 8.5. A pre-bid meeting shall be conducted only, if necessary, to clarify doubts and concerns of the Bidders prior to submission of Bids. The Bidders shall be invited to attend pre-bid meeting to be held on the date, time and location specified in BDS.
- 8.6. Non-attendance at the pre-bid meeting will not be a cause for disqualification of Bidders but at the same time shall not entitle them to raise any query at a later date.
- 8.7. The Bidders are requested to submit their questions and queries in writing not later than one week before the meeting. Clarifications to the queries raised in the pre-bid meeting, including the text of the questions raised without identifying the source, and the responses given together with any responses prepared after the meeting, shall be circulated to all Bidders and also uploaded on the Purchaser's website.



8.8. Any modification to the Bidding Documents that may become necessary as a result of the pre-bid meeting shall be made by the Purchaser through the issue of an addendum and not through the clarifications to the queries of pre-bid meeting.

**9. Amendment of Bidding Documents**

9.1. At any time prior to the deadline for submission of Bids, the Purchaser may amend the Bidding Documents by issuing an addendum. This may be done either on the Purchaser's own initiative or in response to a clarification request from a prospective Bidder.

9.2. Any addendum thus issued shall be part of the Bidding Documents and shall be uploaded in the Purchaser's website and or relevant website such addendum shall be binding on the prospective Bidders.

9.3. The Purchaser may, at its discretion, extend the deadline for submission of Bids pursuant to ITB Sub-Clause 26.2 to allow prospective Bidders reasonable time in which to take the addendum into account in preparation of their Bids.

9.4. It will be the responsibility of such Bidders to regularly visit the website for any addendum to the Bidding Documents until the last date of bid submission. The Purchaser shall in no way be responsible for any ignorance of the Bidder about the addendum to the Bidding Documents.

**C. Preparation of Bid**

**10. Cost of Bidding**

10.1. The Bidder shall bear all costs associated with the preparation and submission of its Bid, and the Purchaser shall not be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

**11. Language of Bid**

11.1. The Bid, as well as all correspondence and documents related to the Bid exchanged by the Bidder and the Purchaser, shall be in English. Supporting documents and printed literature that are part of the Bid shall be in English and if in any other language, should be translated to English. The English translation shall prevail on the interpretation.

**12. Documents comprising the Bid**

12.1. The Bid shall comprise the following:

- a) Bid Submission Forms and Price Schedules in accordance with ITB Clauses 13 &14 ;

- b) Bid Security, in accordance with ITB Clause 23;
- c) Written confirmation authorizing the signatory of the Bid to commit the Bidder, in accordance with ITB Clause 24;
- d) Documentary evidence in accordance with ITB Clauses 20 that the Goods and Related Services conform to the Bidding Documents;
- e) Documentary evidence in accordance with ITB Clause 21 establishing the qualification of the Bidders;
- f) Alternative Bids, if permissible, in accordance with ITB Clause 15;
- g) Integrity Pact Statement, in accordance with ITB Sub-Clause 2.1;
- h) Deviation sheet in accordance with the Bidding Form: IV; and
- i) Relevant Bidding forms
- j) Any other documents required in the BDS.

**13. Submission of Bid**

- 13.1. The Bidder shall submit the Bid Submission Form using the form furnished in Section III. This form must be completed without any alterations to its format, and no substitutes shall be accepted. All blank spaces shall be filled in with the information requested.
- 13.2. A bid in which the Bid Submission Form is not duly filled, signed and sealed by the Bidder shall be rejected.

**14. Price Schedule**

- 14.1. The Bidder shall submit the Price Schedules for Goods and Related Services according to their origin as appropriate, using the forms furnished in Section III, Bidding Forms.

**15. Alternative Bids**

- 15.1. Unless otherwise indicated in the BDS alternative Bids shall not be considered.

**16. Bid Prices and Discounts**

- 16.1. The prices and discounts quoted by the Bidder in the Bid Submission Form and in the Price Schedules shall conform to the requirements specified below:
- a) all lots and items must be listed and priced separately in the Price Schedules;
  - b) the price to be quoted in the Bid Submission Form shall be the total price of the Bid excluding any discounts offered; and
  - c) the Bidder shall quote any unconditional discounts and the methodology for their application in the Bid Submission Form.
- 16.2. The terms EXW, CIF, CIP, DDP and other similar terms shall be governed by the rules prescribed in the current edition of Incoterms, published by the International Chamber of Commerce pursuant to GCC sub-clause 3.3.
- 16.3. Unless otherwise stated in the BDS, Prices shall be quoted inclusive of all applicable taxes and levies, transportation, handling costs and any other associated cost to fulfil the contractual obligations, as specified in the Price Schedule forms for Goods and Related Services included in Section III, Bidding Forms.
- a) For Goods manufactured in Bhutan:
    - (i) the price of the Goods quoted EXW (ex works, ex-factory, ex warehouse, ex showroom, or off-the-shelf, as applicable), including all Customs duties and sales and other taxes already paid or payable on the components and raw material used in the manufacture or assembly of the Goods;
    - (ii) any Bhutan sales and other taxes which will be payable on the Goods if the contract is awarded to the Bidder;
    - (iii) the price for inland transportation, insurance and other local services required to deliver the Goods to their final destination specified in the BDS; and
    - (iv) the total price for the item.
  - b) For Goods manufactured outside Bhutan
    - (i) The price of Goods, quoted CIF/CIP/DDP/any other, place of Entry in Bhutan, as specified in BDS;
    - (ii) Custom Duties and any other taxes which will be payable on the Goods in Bhutan, if specified in BDS;
    - (iii) The Cost of inland transportation, insurance and other local costs incidental to delivery of the Goods from the Port of entry to their final destination, if specified in BDS; and
    - (iv) the total price for the item

- (c) for Related Services, other than inland transportation and other services required to convey the Goods to their final destination, whenever such Related Services are specified in the *Schedule of Supply*, the price of each item comprising the Related Services (inclusive of any applicable taxes).
- 16.4. Bidders wishing to offer any price reduction (discount) for the award of more than one Contract shall specify in their Bid the price reductions applicable to each package, or alternatively, to individual Contracts within the package. Price reductions or discounts shall be submitted in accordance with ITB Sub-Clause 16.1, provided the Bids for all lots are submitted and opened at the same time.
- 16.5. If so, indicated in ITB Sub-Clause 16.1, Bids are being invited for individual items, lots or packages as indicated in the BDS, unless otherwise indicated in the BDS, prices quoted shall correspond to one hundred percent (100%) of the items specified for each lot and to one hundred percent (100%) of the quantities for each item of a lot. Bidders wishing to offer any price reduction (discount) for the award of more than one Contract shall specify in their Bid the price reductions applicable to each package, or alternatively, to individual Contracts within the package. Price reductions or discounts shall be submitted in accordance with ITB Sub-Clause 16.1, provided the Bids for all lots are submitted and opened at the same time.
- 17. Vendor Performance Management System**
- 17.1. The performance of the vendor shall be assessed as per the Vendor Performance Management System (VPMS) available in the Purchaser's website and relevant website for the purpose of assessing the performance of the supplier.
- 18. Price Variation**
- 18.1. Prices quoted by the Bidder shall be fixed during the Bidder's performance of the Contract and not subject to variation on any account, unless otherwise specified in the BDS. A Bid submitted with an adjustable price quotation shall be treated as non-responsive and shall be rejected pursuant to ITB Clause 35 unless adjustable price quotations are permitted by the BDS. If, in accordance with the BDS, prices quoted by the Bidder shall be subject to adjustment during the performance of the Contract, a Bid submitted with a fixed price quotation shall not be rejected, but the price adjustment shall be treated as zero.
- 19. Currencies of Bid**
- 19.1. The unit rates and prices required to be quoted by the Bidder shall be as per the currencies specified in the BDS.

- 19.2. The reference exchange rate (selling rate) prevailing on the day of Bid opening or the immediate preceding date as posted by the Royal Monetary Authority of the Kingdom of Bhutan shall be used for conversion of prices.
- 19.3. Bid prices shall be evaluated in accordance to ITB 38. The payments shall be made in the currency of the bid and any banking charges related to payment shall be borne by the Suppliers.

**20. Documents Establishing the Conformity of the Goods and Related Services**

- 20.1. To establish the conformity of the Goods and Related Services to the Bidding Document, the Bidder shall furnish as part of its Bid documentary evidence that the Goods conform to the technical specifications and standards.
- 20.2. The documentary evidence may be in the form of literature, drawings or data, and shall consist of a detailed item by item description of the essential technical and performance characteristics of the Goods and Related Services, demonstrating substantial responsiveness of the Goods and Related Services to the technical specifications and, if applicable, a statement of deviations and exceptions to the provisions of the Schedule of Supply must be clearly indicated in the deviation schedule under Section III, Bidding Form.
- 20.3. The Bidder shall also furnish a list giving full particulars, including available sources and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the Goods during the period specified in the BDS following commencement of the use of the Goods by the Purchaser.
- 20.4. Standards for workmanship, process, material and equipment, as well as references to brand names or catalogue numbers specified by the Purchaser in the Schedule of Supply, are intended to be descriptive only and not restrictive. The Bidder may offer other standards of quality, brand names and/or catalogue numbers, provided that it demonstrates to the Purchaser's satisfaction that the substitutions ensure equivalence or are superior to those specified in the Schedule of Supply with exception in certain Bulk items, Strategic Critical and Strategic Security items category.
- 20.5. In order to prove that the Goods offered are of acceptable quality and standard, the Bidders shall furnish the documentary evidence that the Goods offered have been in production and all relevant catalogues, test certificates, ISO certificates, list of previous clients, list of past performance certificate from the user and Purchaser or manufacturer profile for all new brands are submitted.

**21. Documents Establishing the Qualification of Bidders**

- 21.1. The Bidder shall have the minimum level of financial capacity if so, specified in the BDS to qualify for supply of Goods and Related Services under the Contract.
- 21.2. The Bidder shall have following technical capacity and minimum level of experience to qualify for supply of Goods and Related Services under the Contract:
- a) the minimum number of years of experience in the supply of Goods and Related Services if so, specified in the BDS;
  - b) specific experience in the Supply of similar Goods and related service if so, specified in the BDS; and
  - c) minimum production capacity or availability of equipment if so, specified in the BDS.
- 21.3. The documentary evidence of the Bidder's qualifications to perform the contract if its Bid is accepted shall establish to the Purchaser's satisfaction:
- a) that, if required by the BDS, a Bidder that does not manufacture or produce the Goods it offers to supply shall submit the Manufacturer's Authorization using the form included in Section III, Bidding Forms to demonstrate that it has been duly authorized by the manufacturer or producer of the Goods to supply these Goods in Bhutan;
  - b) that, if required in the BDS, in the case of a Bidder not doing business within Bhutan, the Bidder is or will be (if awarded the Contract) represented by an agent/dealer in Bhutan equipped and able to carry out the Supplier's maintenance, repair and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications;
  - c) that, if permitted in the BDS, Bids submitted by a Joint Venture/Consortium (JV/C) of two or more firms as partners comply with the following requirements:
    - (i) the Bid is signed so as to be legally binding on all partners;
    - (ii) all partners shall be jointly and severally liable for the execution of the Contract in accordance with the Contract terms;
    - (iii) one of the partners is nominated as the lead partner of the JV/C, authorized to incur liabilities, and to receive instructions for and on behalf of any and all partners of the JV/C;
    - (iv) the execution of the entire Contract, including payment, shall be done exclusively with the lead partner; and
    - (v) a copy of the JV/C Agreement entered into by the partners is submitted with the Bid; or a Letter of Intent to execute a JV/C Agreement in the event of a successful Bid is signed by all partners and submitted with the Bid, together with a copy of the proposed Agreement.





**22. Period of Validity of Bids**

- 22.1. Bids shall remain valid for the period specified in the BDS from the Bid submission deadline prescribed by the Purchaser. A Bid valid for a shorter period and inadequate value shall be rejected by the Purchaser as non-responsive.
- 22.2. In exceptional circumstances, prior to expiry of the Bid validity period, the Purchaser may request Bidders to extend the period of validity of their Bids. The request and the responses shall be made in writing. The Bid Security shall also be extended for a corresponding period. A Bidder may refuse the request to extend the validity of its Bid without forfeiting its Bid Security. A Bidder granting the request shall not be required or permitted to modify its Bid, except as provided in ITB Sub-Clause 22.3.
- 22.3. The provisions of the ITB 23 regarding the forfeiture and discharge of Bid Security shall continue to apply during the extended period of Bid Validity.

**23. Bid Security**

- 23.1. The Bidder shall furnish, as part of its Bid, a Bid Security in original form, denominated in currency and in the amount specified in the BDS.
- 23.2. The Bid Security shall at the Bidder's option, be in any of the following forms:
- (i) an Unconditional Bank Guarantee (in accordance with the form included in Section IV, Bidding Forms); or
  - (ii) a Banker's Certified Cheque/Cash Warrant or
  - (iii) a Demand Draft;
  - (iv) Cash deposit through Bank Transfer, in case of exceptional circumstance where the submission of bid security by the above form are not possible.
- 23.3. The Bid security shall be issued by a reputable financial institution enforceable in any Banks in Bhutan.
- 23.4. Bid Security shall be submitted in its original form and copies shall not be accepted.
- 23.5. Bid Security shall remain valid for a period of thirty (30) days beyond the end of the validity period of the Bid, as extended, if applicable. Accordingly, the Bid Security shall remain valid till the date specified in the BDS.
- 23.6. Any Bid not accompanied by a valid Bid Security shall be rejected by the Purchaser as non-responsive.

- 23.7. The Bid Securities of unsuccessful Bidders shall be returned as promptly as possible upon the successful Bidder furnishing the Performance Security pursuant to ITB Clause 46. In case of single stage-two envelope and two stage mode of tendering, Bid Security of non-responsive Bidders shall be returned immediately after technical evaluation.
- 23.8. The Bid Security shall be forfeited:
- a) if a Bidder withdraws its Bid during the period of Bid validity except as provided in ITB Sub-Clause 22.2; or
  - b) if the successful Bidder fails to:
    - (i) sign the Contract in accordance with ITB Clause 44;
    - (ii) furnish a Performance Security in accordance with ITB Clause 45; or
    - (iii) accept the correction of its Bid Price pursuant to ITB Sub-Clause 35.4.
- 22.9. The Bid Security of a JV/C must be in the name of the JV/C that submits the Bid.

**24. Format and Signing of Bid**

- 24.1. The Bidder shall prepare ONE Original document comprising the Bid as described in ITB Clause 12 and clearly mark it "ORIGINAL." In addition, the Bidder shall submit copies of the Bid, in the number specified in the BDS and clearly mark them "COPY". In the event of any discrepancy between the Original and the Copies, the Original shall prevail.
- 24.2. The original and all copies of the Bid shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Bidder.
- 24.3. Any interlineations, erasures or overwriting shall be valid only if they are signed or initialled by the authorized person signing the Bid.

**D. Submission and Opening of Bids**

**25. Submission, Sealing and Marking of Bids**

- 25.1. Bids shall be delivered by hand, courier, registered post or electronic means. The Bidder shall seal the original of the Bid and the number of copies stipulated in the BDS, in separate inner envelopes contained within one outer envelope. All envelopes shall be sealed with adhesive or other sealant to prevent reopening.
- 25.2. The outer Envelope shall:
- a) be marked "CONFIDENTIAL";
  - b) be addressed to the Purchaser provided in the BDS;
  - c) bear the Tender name and number; and
  - d) provide a warning not to open before the time and date for Bid Opening.

- 25.3. Single-Stage Two Envelope Process:
- a) The inner Envelope - I shall contain:
    - (i) technical bids and be signed across their seals by the person authorized to sign the Bid on behalf of the Bidder; and
    - (ii) be marked “ORIGINAL”, “ALTERNATIVE” (if permitted) and “COPY”.
  - b) The inner envelope - II shall contain:
    - (i) financial bids and be signed across their seals by the person authorized to sign Bid on behalf of the Bidder; and
    - (ii) be marked “ORIGINAL”, “ALTERNATIVE” (if permitted) and “COPY”.
- 25.4. Where Bids are invited under the single stage single envelope, both technical and financial bid shall be in one envelope.
- 25.5. In addition to the identification required in ITB Sub-Clause 25.2, the inner envelopes shall indicate the name and address of the Bidder, to enable the Bid to be returned unopened in case it is declared late pursuant to ITB Clause 27.
- 25.6. If the outer envelope is not sealed and marked as above, the Purchaser shall assume no responsibility for the misplacement or premature opening of the Bid.
- 25.7. In the Two-Stage Process, Bidders shall be advised to submit only the technical bids in the first stage. In the second stage, Bidders shall be requested to submit both their technical bids as modified and agreed with the Purchaser, and the financial bids based on the modified technical bids simultaneously in two separate sealed envelopes.
- 25.8. When so specified in the BDS Bidders shall have the option of submitting their Bids electronically. Bidders submitting Bids electronically shall follow the procedures specified in the BDS.
- 26. Deadline for Submission of Bids**
- 26.1. Bids shall be delivered by hand, courier, registered post or electronic means to the Purchaser at the address and no later than the date and time indicated in the BDS.
- 26.2. The Purchaser may, at its discretion, extend the deadline for the submission of Bids by amending the Bidding Documents in accordance with ITB Clause 9, in which case all rights and obligations of the Purchaser and Bidders previously subject to the deadline shall thereafter be subject to the deadline as extended.

26.3. In the event of the specified date for submission of Bids being declared a holiday for the Purchaser, the bids will be received up to the specified time on the next working day. Such postponement of the date will not have any impact on the other dates specified bidding document (Bid Validity and validity of Bid Security).

**27. Late Bids**

27.1. The Purchaser shall not consider any Bid that arrives after the deadline for submission of Bids. Any Bid received by the Purchaser after the deadline for submission of Bids shall be declared late, rejected, and returned unopened to the Bidder.

**28. Withdrawal, Substitution and Modification of Bids**

28.1. A Bidder may withdraw, substitute or modify its Bid after it has been submitted by sending a written notice, duly signed by an authorized representative, and shall include a copy of the authorization (the power of attorney). The corresponding substitution or modification of the Bid must accompany the respective written notice and must be:

a) submitted in accordance with ITB Clauses 24 and 25 in addition, the respective envelopes shall be clearly marked “WITHDRAWAL”, “SUBSTITUTION” or “MODIFICATION;” and

28.2. received by the Purchaser prior to the deadline prescribed for submission of Bids, in accordance with ITB Clause 26.

28.3. Bids requested to be withdrawn shall be returned unopened to the Bidders.

28.4. No Bid may be withdrawn, substituted or modified in the interval between the deadline for submission of Bids and the expiry of the period of Bid validity specified by the Bidder on the Bid Submission Form or any extension thereof.

28.5. Withdrawal of a bid between the deadline for submission of bids and expiration of the period of bid validity specified as extended pursuant to Clause 22.1, may result in the forfeiture of the Bid Security pursuant to Clause 23.5. If the lowest or the lowest evaluated Bidder withdraws his bid between the periods specified in this clause, the bid security of the Bidder shall be forfeited.

**29. Bid Opening**

29.1. The Purchaser shall conduct the Bid Opening in public, in the presence of Bidders designated representatives who choose to attend, and at the address, date and time specified in the BDS.

- 29.2. Bidders, their representatives and other attendees at the Bid Opening shall not be permitted to approach any members of the Bid Opening Committee or any of the Purchaser employees.
- 29.3. First, envelopes marked “WITHDRAWAL” shall be read out and the envelope with the corresponding Bid shall not be opened, but shall be returned to the Bidder. No Bid withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid authorization to request the withdrawal and is read out at Bid Opening.
- 29.4. Next, envelopes marked “SUBSTITUTION” shall be opened and read out and exchanged with the corresponding Bid being substituted. The substituted Bid shall not be opened, but shall be returned to the Bidder. No Bid substitution shall be permitted unless the corresponding substitution notice contains a valid authorization to request the substitution and is read out at Bid Opening.
- 29.5. Envelopes marked “MODIFICATION” shall be opened and read out with the corresponding Bid. No Bid modification shall be permitted unless the corresponding modification notice contains a valid authorization to request the modification and is read out at Bid Opening.
- 29.6. All other envelopes shall be opened one at a time. The Bidders’ names, the Bid prices, the total amount of each Bid and of any alternative Bid (if alternatives have been requested or permitted), any discounts, bid withdrawals, substitutions or modifications, the presence or absence of Bid Security, responses to any Bidding Documents addenda, and such other details as the Purchaser may consider appropriate shall be announced by the Purchaser at the Bid Opening.
- 29.7. No Bid shall be rejected at Bid Opening except for late Bids pursuant to ITB Clause 27, and Bid Security not in accordance with ITB 23.
- 29.8. Substitution Bids and modifications submitted pursuant to ITB Clause 28 that are not opened at Bid Opening shall not be considered for further evaluation.
- 29.9. The Bidders’ representatives and attendees who are present shall be requested to sign the record of Bid Opening. The omission of a Bidder’s or other attendee’s signature on the record shall not invalidate the contents and effect of the record.
- 29.10. In case of Single Stage Two Envelope Bid, technical bid shall only be opened on the bid opening date. The date for opening the financial bid shall be intimated to the Bidders whose Bid is found responsive in the techno-commercial evaluation.

**E. Evaluation and Comparison of Bids**

**30. Confidentially**

- 30.1. Information relating to the examination, evaluation, comparison of Bids, and recommendation of Contract Award, shall not be disclosed to Bidders or any other persons not officially concerned with such process until publication of the Contract Award.
- 30.2. Any effort by a Bidder to influence the Purchaser in the examination, evaluation, comparison and post qualification of the Bids or Contract Award decisions may result in the rejection of its Bid.
- 30.3. Notwithstanding ITB Sub-Clause 30.2, from the time of Bid Opening to the time of Contract Award, if any Bidder wishes to contact the Purchaser on any matter related to the bidding process, it should do so in writing.

**31. Clarification of Bids**

- 31.1. To assist in the examination, evaluation, comparison of the Bids, the Purchaser may, at its discretion, ask any Bidder for a clarification of its Bid such as discrepancies between the offered Guaranteed Technical Particulars and test value/ drawings/relevant documents, any documentary evidences including type test report, past performance certificates, ISO certificates etc.
- 31.2. Any clarification submitted by a Bidder that is not in response to a request by the Purchaser shall not be considered. The Purchaser's request for clarification and the response shall be in writing. No change in the prices or substance of the Bid shall be sought, offered or permitted, except to confirm the correction of arithmetic errors discovered by the Purchaser in the evaluation of the Bids, in accordance with ITB Clause 35. If a Bidder does not provide clarifications of its Bid by the date and time set by the Purchaser, the bid may be rejected.

**32. Preliminary Examinations of Bids**

- 32.1. The Purchaser shall examine the Bids to confirm that all documents and information requested in ITB Clause 12 have been provided, and to determine the completeness of each document submitted.
- 32.2. The Purchaser shall confirm that the following documents and information have been provided in the Bid. If any of these documents or information is missing, the offer shall be rejected.
- a) Bid Submission Form, in accordance with ITB Sub-Clause 12.1(a);
  - b) Price Schedules, in accordance with ITB Sub-Clause 12.1 (a);
  - c) Bid Security, in accordance with ITB Clause 23.



32.3. No conditional offer(s) shall be allowed. A bid with conditional offers shall be rejected.

**33. Examination of Techno-Commercial Bids**

33.1. The Purchaser shall examine the Bid to confirm that all terms and conditions specified in the BDS and the SCC have been accepted by the Bidder without any material deviation or reservation.

33.2. During the evaluation of bids, the following definitions shall apply:

- a) “Deviation” is a departure from the requirements specified in the Bidding Document. Any comments, remarks, observations and feedbacks will constitute as deviation and shall be indicated in the deviation sheet;
- b) “Reservation” is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the Bidding Document; and
- c) “Omission” is the failure to submit part or all of the information or documentation required in the Bidding Document.

33.3. The Purchaser shall evaluate the technical aspects of the Bid submitted in accordance with ITB Clause 20, to confirm that all requirements specified in Schedule of Supplies, have been met without any material deviation or reservation.

33.4. If, after the examination of the terms and conditions and the technical evaluation, the Purchaser determines that the Bid is not substantially responsive in accordance with ITB Clause 35, the bid shall be rejected.

**34. Responsiveness of Bids**

34.1. The Purchaser’s determination of a Bid’s responsiveness shall be based on the contents of the Bid itself, and is to determine which of the Bids received are responsive and thereafter to compare the responsive Bids against each other to select the lowest evaluated Bid.

34.2. A substantially responsive Bid is one that conforms to all the terms, conditions and technical specifications of the Bidding Documents without material deviation, reservation or omission. A material deviation, reservation or omission is one that:

- a) affects in any substantial way the scope, quality or performance of the Goods or Related Services required; or



- b) limits in any substantial way inconsistent with the Bidding Documents, the Purchaser's rights or the Bidder's obligations under the Contract; or
  - c) if rectified would affect unfairly the competitive position of other Bidders presenting responsive Bids
- 34.3. If a Bid is not substantially responsive to the Bidding Documents, it shall be rejected by the Purchaser and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation or omission.

**35. Nonconformities, Errors and Omissions**

- 35.1. Provided that a Bid is substantially responsive, the Purchaser may waive any non-conformities or omissions in the Bid that do not constitute a material deviation.
- 35.2. Provided that a Bid is substantially responsive, the Purchaser may request that the Bidder submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Bid related to documentation requirements. Such omission shall not be related to any aspect of the price of the Bid. Failure of the Bidder to comply with the request may result in the rejection of its Bid.
- 35.3. Provided that the Bid is substantially responsive, the Purchaser shall correct arithmetical errors on the following basis:
- a) If there is a discrepancy between the unit price and the line-item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line-item total shall be corrected, unless in the opinion of the Purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the line-item total as quoted shall govern and the unit price shall be corrected;
  - b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
  - c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to ITB Sub-Clauses 35.3 (a) and (b) above.
- 35.4. If the Bidder that submitted the lowest evaluated Bid does not accept the correction of errors, its Bid shall be disqualified and its Bid Security shall be forfeited.

A handwritten signature in blue ink is written over a circular stamp. The stamp contains text that is partially obscured but appears to include 'DHI GROUP' and 'STANDARD BIDDING DOCUMENT FOR GOODS'.



**36. Conversion to Single Currency**

36.1. For evaluation and comparison purposes, the Purchaser shall convert all Bid prices expressed in amounts in various currencies into a single currency based on the Telegraphic Transfer (TT) selling rate published by the Royal Monetary Authority of Bhutan on the day of bid opening.

**37. Margins of Preferences**

37.1. A margin of preference may apply to domestic Goods manufactured in Bhutan as provided for in the BDS. To avail a margin of preference, the Bidder shall provide a value addition certificate from the Ministry of Economic Affairs.

**38. Detail Evaluation and Comparison of Bids**

38.1. The Purchaser shall evaluate each Bid that has been determined, up to this stage of the evaluation, to be substantially responsive.

38.2. To evaluate a Bid, the Purchaser shall only use the factors, methodologies and criteria defined in this ITB Clause 38. No other criteria or methodology shall be permitted.

38.3. To evaluate a Bid, the Purchaser shall consider the following:

- a) evaluation shall be done for Items or Lots, as specified in the BDS;
- b) the Bid Price, as quoted in accordance with ITB Clause 16;
- c) price adjustment for correction of arithmetic errors in accordance with ITB Clause 35.3;
- d) price adjustment due to discounts offered in accordance with ITB Clause 16.4;
- e) adjustments due to the application of the evaluation criteria specified in the BDS; and
- f) adjustments due to the application of a margin of preference, in accordance with ITB Clause 37, if applicable.
- g) If required, the Purchaser may carry out the inspections of the Bidder's factories to assess the production and technical capacity of the Bidder to perform the Contract. The Purchaser shall notify in advance of the date in writing on which the inspection will be made.

38.4. The Purchaser's evaluation of a Bid shall exclude and not consider:

- a) in the case of Goods manufactured in Bhutan, sales and other similar taxes which will be payable on the Goods if the Contract is awarded to the Bidder;
  - b) in the case of Goods manufactured outside Bhutan, already imported or to be imported, Customs duties and other import taxes levied on the imported Goods, sales and other similar taxes which will be payable on the Goods if the Contract is awarded to the Bidder; and
  - c) any allowance for price adjustment during the period of execution of the Contract, if provided in the Bid.
- 38.5. The Purchaser's evaluation of a Bid may require the consideration of other factors in addition to the Bid Price quoted in accordance with ITB Clause 16. These factors may be related to the characteristics, performance, and terms and conditions of purchase of the Goods and Related Services. The effect of the factors selected, if any, shall be expressed in monetary terms to facilitate comparison of Bids, the factors, criteria and the methodology of application shall be as specified in ITB Sub-Clause 38.3 (e).
- 38.6. If so, specified in the BDS, these Bidding Documents shall allow Bidders to quote separate prices for one or more lots, and shall allow the Purchaser to award one or multiple lots to more than one Bidder. The methodology of evaluation to determine the lowest evaluated lot combinations is specified BDS.
- 38.7. The Purchaser shall compare all substantially responsive Bids to determine the lowest evaluated Bid, in accordance with ITB Sub-Clause 34.

**39. Abnormally High / Low Bids**

- 39.1. An abnormally low bid is one where the bid price, in combination with other elements of the bid appears to be so low that it raises concerns as to the capability of the Bidders to perform the contract for the offered bid price.
- 39.2. When the prices in a particular bid appear abnormally low or seriously unbalanced, the Purchaser shall revisit/ review its own estimated value. Based on the revised value, decision shall be taken to reject/ accept the abnormally low or high bids. The Procuring Agency /TEC shall seek written clarifications from the Bidder including detailed price analysis of its bid price in relation to the subject matter of the contract and any other requirements of the request for Bidding Documents.
- 39.3. If the Purchaser decides to accept the abnormally low bid after considering the above, the Bidder shall be required to provide additional differential security equivalent to the difference between the estimated amount and the quoted price in addition to the performance security,

to a maximum of 10% of the quoted amount in the form of BG/DD enforceable in any Bank of Bhutan. The Differential security shall be retained till the completion of the supplies.

- 39.4. If the prices of all the received bids are abnormally high then the Purchaser may negotiate with the lowest evaluated Bidder after approval of the Competent Authority. In case the negotiation fails, all bids may be rejected.

**40. Purchaser's Right to Accept Any Bid, and Reject Any or All Bids**

- 40.1. The Purchaser reserves the right to accept or reject any Bid, and to annul the bidding process and reject all Bids at any time prior to Contract award, without thereby incurring any liability to Bidders.

**F. Award of Contract**

**41. Award Criteria**

- 41.1. The Purchaser shall award the Contract to the Bidder whose offer has been determined to be the lowest evaluated Bid and is substantially responsive to the Bidding Documents, provided further that the Bidder is determined to be qualified to perform the Contract satisfactorily.

**42. Purchaser's Right to vary quantities**

- 42.1. At the time the Contract is awarded, the Purchaser reserves the right to increase or decrease the quantity of Goods and Related Services originally specified Schedule of Supply, provided this does not exceed 25% of the total quantity of the item without any change in the unit prices or other terms and conditions of the Bid and the Bidding Documents.

**43. Notification of Award**

- 43.1. Prior to expiry of the period of Bid validity, the Purchaser shall notify the successful Bidder, in writing, that its Bid has been accepted and may publish a Notification of Award on the Purchaser's website or relevant website.
- 43.2. Until a formal Contract is prepared and executed, the Notification of Award shall constitute a binding Contract.
- 43.3. Upon the successful Bidder furnishing the signed Contract Form and the Performance Security pursuant to ITB Clause 45. The Purchaser shall promptly notify each unsuccessful Bidder and discharge its Bid Security, pursuant to ITB Sub-Clause 23.4.

43.4. After the issuance of Notification of Award, unsuccessful Bidders within three (3) days may request in writing to the Purchaser for a debriefing seeking explanations of the grounds on which their Bids were not selected. Where a request for debriefing has been received within the deadline, the Purchaser shall provide debriefing within five (5) days in writing to any unsuccessful Bidder.

**44. Signing of Contract**

44.1. At the same time as notifying the successful Bidder in writing through NoA that its Bid has been accepted, the Purchaser shall invite the successful Bidder for signing of Contract Agreement.

44.2. Within the time period specified in the BDS, on issuance of the NoA the successful Bidder are required to submit performance security and sign the Contract Agreement.

44.3. Where the Contract is not signed by both parties in person:

a) The Purchaser shall send to the successful Bidder a duly signed copy comprising of complete Contract documents and the NoA. These documents shall be signed by the successful Bidder or its duly authorized representative, together with the date of signature, in order for the Contract to be effective;

b) The NoA shall indicate the deadline within which the successful Bidder shall sign these documents with the date of signature and return a copy to the Purchaser, in accordance with the mode of delivery including electronic mode (e.g., scanned copy with electronic signature, etc.) as may be specified by the Purchaser in the NoA;

c) The Contract shall become effective from the date of signing these documents;

d) Failure of the successful Bidder to accept the award/ sign the contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the bid security.

44.4. Notwithstanding ITB Sub-Clause 45.2 above, in case signing of the Contract Agreement is prevented by any export restrictions attributable to the Purchaser, to Bhutan, or to the use of the products/Goods, systems or services to be supplied, where such export restrictions arise from trade regulations from a country supplying those Goods, systems or services, the Bidder shall not be bound by its Bid, always provided, however, that the Bidder can demonstrate to the satisfaction of the Purchaser that signing of the Contract Agreement has not been prevented by any lack of diligence on the part of the Bidder in completing any formalities, including applying for permits, authorizations and/or licenses necessary for the export of the Goods, systems or services under the terms of the Contract.

to a maximum of 10% of the quoted amount in the form of BG/DD enforceable in any Bank of Bhutan. The Differential security shall be retained till the completion of the supplies.

- 39.4. If the prices of all the received bids are abnormally high then the Purchaser may negotiate with the lowest evaluated Bidder after approval of the Competent Authority. In case the negotiation fails, all bids may be rejected.

**40. Purchaser's Right to Accept Any Bid, and Reject Any or All Bids**

- 40.1. The Purchaser reserves the right to accept or reject any Bid, and to annul the bidding process and reject all Bids at any time prior to Contract award, without thereby incurring any liability to Bidders.

**F. Award of Contract**

**41. Award Criteria**

- 41.1. The Purchaser shall award the Contract to the Bidder whose offer has been determined to be the lowest evaluated Bid and is substantially responsive to the Bidding Documents, provided further that the Bidder is determined to be qualified to perform the Contract satisfactorily.

**42. Purchaser's Right to vary quantities**

- 42.1. At the time the Contract is awarded, the Purchaser reserves the right to increase or decrease the quantity of Goods and Related Services originally specified Schedule of Supply, provided this does not exceed 25% of the total quantity of the item without any change in the unit prices or other terms and conditions of the Bid and the Bidding Documents.

**43. Notification of Award**

- 43.1. Prior to expiry of the period of Bid validity, the Purchaser shall notify the successful Bidder, in writing, that its Bid has been accepted and may publish a Notification of Award on the Purchaser's website or relevant website.
- 43.2. Until a formal Contract is prepared and executed, the Notification of Award shall constitute a binding Contract.
- 43.3. Upon the successful Bidder furnishing the signed Contract Form and the Performance Security pursuant to ITB Clause 45. The Purchaser shall promptly notify each unsuccessful Bidder and discharge its Bid Security, pursuant to ITB Sub-Clause 23.4.

43.4. After the issuance of Notification of Award, unsuccessful Bidders within three (3) days may request in writing to the Purchaser for a debriefing seeking explanations of the grounds on which their Bids were not selected. Where a request for debriefing has been received within the deadline, the Purchaser shall provide debriefing within five (5) days in writing to any unsuccessful Bidder.

**44. Signing of Contract**

44.1. At the same time as notifying the successful Bidder in writing through NoA that its Bid has been accepted, the Purchaser shall invite the successful Bidder for signing of Contract Agreement.

44.2. Within the time period specified in the BDS, on issuance of the NoA the successful Bidder are required to submit performance security and sign the Contract Agreement.

44.3. Where the Contract is not signed by both parties in person:

- a) The Purchaser shall send to the successful Bidder a duly signed copy comprising of complete Contract documents and the NoA. These documents shall be signed by the successful Bidder or its duly authorized representative, together with the date of signature, in order for the Contract to be effective;
- b) The NoA shall indicate the deadline within which the successful Bidder shall sign these documents with the date of signature and return a copy to the Purchaser, in accordance with the mode of delivery including electronic mode (e.g., scanned copy with electronic signature, etc.) as may be specified by the Purchaser in the NoA;
- c) The Contract shall become effective from the date of signing these documents;
- d) Failure of the successful Bidder to accept the award/ sign the contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the bid security.

44.4. Notwithstanding ITB Sub-Clause 45.2 above, in case signing of the Contract Agreement is prevented by any export restrictions attributable to the Purchaser, to Bhutan, or to the use of the products/Goods, systems or services to be supplied, where such export restrictions arise from trade regulations from a country supplying those Goods, systems or services, the Bidder shall not be bound by its Bid, always provided, however, that the Bidder can demonstrate to the satisfaction of the Purchaser that signing of the Contract Agreement has not been prevented by any lack of diligence on the part of the Bidder in completing any formalities, including applying for permits, authorizations and/or licenses necessary for the export of the Goods, systems or services under the terms of the Contract.



**45. Performance Security**

45.1. Within the time period specified in the BDS, on receipt of Notification of Award from the Purchaser, the Bidder shall submit the Performance Security in accordance with the GCC 16, using any of the following forms:

**45.1.1. For Domestic Bidder**

- a. Unconditional bank guarantee in the form provided for in Section X, Contract
- b. Forms, or another form acceptable to the Purchaser, or
- c. Banker's certified cheque/cash warrant, or Demand draft.
- d. Cash deposit through Bank transfer in the Purchaser's bank account.

**45.1.2. For International Bidder**

- a. Banker's Cheque/ Cash Warrant/ Demand Draft from State Bank of India.

45.2. If the Performance Security is provided by the successful Bidder in the form of a bank guarantee issued by any Financial Institution enforceable in any Banks in Bhutan.

45.3. Failure by the successful Bidder to submit the above-mentioned Performance Security or to sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the Bid Security. In that event the Purchaser may award the Contract to the next lowest evaluated Bidder whose offer is substantially responsive and is determined by the Purchaser to be qualified to perform the Contract satisfactorily. Such a failure shall be considered as "withdrawal" and all relevant clauses shall apply.



A handwritten signature in blue ink is written over a circular blue stamp. The stamp contains the text "DHI GROUP" and "DHI GROUP CORPORATION" around a central emblem.

## SECTION II. BID DATA SHEET

The Bid Data Sheet (BDS) contains information and provisions that are specific to a particular bidding process. The Purchaser must specify in the BDS only information that the Instructions to Bidders (ITB) request be specified in the BDS. All information shall be provided, and no clause shall be left blank. To facilitate the preparation of the BDS, its clauses are numbered with the same numbers as the corresponding ITB clauses. This guide provides information to the Purchaser on how to enter all required information, and includes a BDS format that summarizes all information to be provided.

ITB	Particulars
1.1	The Purchaser is: <i>Dungsam Cement Corporation Ltd, Tshenkari, Nganglam, Bhutan</i>
8.2	For Bid clarification purposes, the Purchaser's address is: Attention: Mr. Sonam Penjor Address: Dungsam Cement Corporation Ltd, Tshenkari, Nganglam Phone number: (+975)17670321 Electronic mail: <a href="mailto:sonam.penjor278@dccl.bt">sonam.penjor278@dccl.bt</a>
8.3	Bid Clarification request will be received on or before: Time : 9:00am <i>Bhutan time</i> Date : 23/11/2023
11.1	The language of bid is: English
12.1(i)	The Bidder shall submit with its Bid the following additional documents: [ <i>insert any additional documents not listed in ITB 12.1 that must be submitted with the bid</i> ] such as a) <i>Copies of valid Trade License</i> b) <i>Latest Tax Clearance Certificate</i> c) <i>Insert any other relevant documents (if required)</i>
15.1	Alternative Bids " <i>shall not</i> " be permitted.  <i>If alternative bids are permitted, a Bidder may submit an alternative Bid for the Goods as specified in the Technical Specifications. In case of multiple alternative Bids, the Purchaser shall evaluate, compare and rank the alternative Bids subject to technical conformance suitability and acceptability. In case of single alternative Bid, subject to technical conformance suitability and acceptability and price reasonability, the Bid may be accepted.</i>
16.3	The Bidder shall quote prices using any of the following Incoterm: DDP
16.3 (a) (iii) & (b) (i, ii, iii)	The final destination is: DCCL Plant, Nganglam, Bhutan
16.5	Bids are being invited for package



**DHI Group – Standard Bidding Document for Goods**

18.1	The prices quoted by the Bidder “ <i>shall not</i> ” be adjustable.
19.1	The Bidder shall quote in Ngultrums
20.3	The period of time for which the Goods are expected to be functioning (for the purpose of spare parts, special tools, etc.) is “ <i>not applicable</i> ”
21.1	<p>Financial Capability</p> <p>The Bidder shall furnish documentary evidence that it meets the financial requirement(s): <i>[list the requirement(s)]</i></p> <p><i>Average annual turnover ....Three years immediately preceding the last date of bid submission shall be equal to..... 90,000,000/- (Ninety Million)</i></p>
21.2	<p>Experience and Technical Capacity</p> <p>The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s): <i>[list the requirement(s) as applicable]</i></p> <p>(a) <i>The minimum No. of years of experience in supply of Goods and Related Service is .....</i> N/A</p> <p>(b) <i>The specific experience in the supply of similar Goods and Related Services is.....</i> N/A</p> <p>(c) <i>The minimum production capacity or availability of equipment is .....</i> [N/A</p> <p>(d) <i>Insert any other criteria as applicable</i></p>
21.3(a)	Manufacturer’s authorization/Lease Agreement of mines/Authorization of mining activities “ <i>is</i> ” required.
21.3(b)	After sales maintenance, repair, spare parts stocking and related services “ <i>are not</i> ” required, and the Bidder therefore “ <i>is not</i> ” required to be represented by a suitably equipped and able agent in Bhutan.
21.3 (c)	Joint Venture, Consortium (JV/C) Bids are permitted “ <i>YES</i> ”. If yes, the number of partners forming Joint Venture, Consortium (JV/C) any.
22.1	The Bid validity period shall be 30 days from the last date of bid submission i.e., up to 23/12/2023.
23.1	The Bidder shall furnish a bid security in the amount of <i>One Million Eight Hundred Thousand</i> .
24.1&25.1	In addition to the original Bid, the number of copies is: <i>One</i>
25.2(b)	For bid submission purposes only, the Purchaser’s address is: Mr. Loday Zangpo Offtg. General Manager Corporate Services Department

DHI Group – Standard Bidding Document for Goods

	Dungsam Cement Corporation Ltd (+975)77417046
25.8	Bidders “shall not” have the option of submitting their Bids electronically. If Bidders have the option of submitting the bids electronically, the electronic bid submission procedures shall be: ..... N/A
26.1	The deadline for the submission of Bid is: 23/11/2023 at 3:00pm (Bhutan Standard time)
29.1	The Bid Opening shall take place at: Address: Date: 23/11/2023 Time: 3:30pm <i>Bhutan Standard Time</i>
37.1	A margin of Domestic Preference “shall not” apply.  [ <i>If domestic preference applies, insert “the application methodology shall be as given below.”</i> ]  <i>The Purchaser may grant a margin of preference to goods manufactured in the Purchaser’s country for the purpose of bid comparison, in accordance with the procedure outlined in subsequent paragraphs:</i>  <i>1. Bids will be classified in one of the two groups, as follows:</i>  <i>(a) Group A: Bids offering goods manufactured in Bhutan;</i> <i>(b) Group B: Bids offering Goods manufactured outside Bhutan that have been already imported</i>  <i>In the first step, all evaluated bids in each group, shall be compared to determine the lowest bid in each group. Such lowest evaluated bids shall be compared with each other and if as a result of this comparison, a bid from Group A is the lowest, it shall be selected for the award.</i>  <i>All evaluated bids in each group shall be compared to determine the lowest evaluated bid. Such lowest evaluated bid from each group shall be compared with each other and if:</i>  <i>a) As a result of this comparison, a bid from Group B is the lowest evaluated bid.</i> <i>b) An amount of 10% domestic preference shall be calculated on Group A’s lowest evaluated bid price to be subtracted or deducted on the lowest evaluated bid price (Group A).</i> <i>c) After deducting 10% from the evaluated bid price from group A, this shall be compared with the lowest evaluated bid from the Group B to determine the lowest evaluated bid for the award.</i> <i>d) After applying domestic preference if there is a tie in between the lowest evaluated bid price from group A and lowest evaluated bid price from Group B, preference shall be given to lowest evaluated bid from</i>

38.3	Evaluation will be done for: package
38.3(e)	<p>The adjustments shall be determined using the following criteria:</p> <p>(a) Deviation in Delivery schedule: <i>No. If Yes insert the adjustment factor]</i></p> <p><i>The Goods are required to be delivered within the Delivery Schedule. No credit will be given to deliveries before the earliest date, and Bids offering delivery after the final date may be treated as non-responsive.</i></p> <p>(b) Deviation in payment schedule: <i>No. If Yes insert the adjustment factor]</i></p> <p><i>The SCC stipulates the payment schedule specified by the Purchaser. If a Bid deviates from the schedule and if such deviation is considered acceptable to the Purchaser, the Bid will be evaluated by calculating interest earned for any earlier payments involved in the terms outlined in the Bid as compared with those stipulated in the SCC, at the rate per annum specified in BDS Sub-Clause 38.3 (e) or</i></p> <p><i>Bidders shall state their Bid price for the payment schedule outlined in the SCC. Bids shall be evaluated on the basis of this base price. Bidders are, however, permitted to state an alternative payment schedule and indicate the reduction in Bid Price they wish to offer for such alternative payment schedule. The Purchaser may consider the alternative payment schedule and the reduced Bid Price offered by the Bidder selected on the basis of the base price for the payment schedule outlined in the SCC.</i></p> <p>(c) The cost of major replacement components, mandatory spare parts, and service: <i>No. If Yes, insert the methodology and criteria]</i></p> <p><i>The list of items and quantities of major assemblies, components and selected spare parts likely to be required during the initial period of operation specified in BDS Sub-Clause ITB 20.3 is in the List of Goods. An adjustment equal to the total cost of these items, at the unit prices quoted in each Bid, shall be added to the Bid Price, for evaluation purposes only.</i></p> <p style="text-align: center;">OR</p> <p><i>The Purchaser will draw up a list of high-usage and high-value items of components and spare parts, along with estimated quantities of usage in the initial period of operation specified in BDS Sub-Clause ITB 20.3. The total cost of these items and quantities will be computed from spare parts unit prices submitted by the Bidder and added to the Bid Price, for evaluation purposes only.</i></p> <p>(d) The availability in Bhutan of spare parts and after-sales services for the equipment offered in the Bid <i>No. If Yes, insert the methodology and criteria]</i></p>



DHI Group – Standard Bidding Document for Goods

	<p><i>An adjustment equal to the cost to the Purchaser of establishing the minimum service facilities and parts inventories, as outlined in BDS Sub-Clause ITB 38.3 (e), if quoted separately, shall be added to the Bid Price, for evaluation purposes only.</i></p> <p>(e) The projected operating and maintenance costs during the life of the equipment No. <i>If Yes, insert the methodology and criteria]</i></p> <p><i>Operating and maintenance costs. An adjustment to take into account the operating and maintenance costs of the Goods will be added to the Bid Price, for evaluation purposes only, if specified in BDS Sub-Clause ITB 38.3 (e). The adjustment will be evaluated in accordance with the methodology specified in the BDS Sub-Clause ITB 38.3 (e).</i></p> <p>(f) The performance and productivity of the equipment offered: No. <i>If Yes, insert the methodology and criteria]</i></p> <p><i>Performance and productivity of the equipment. An adjustment representing the capitalized cost of additional operating costs over the life of the plant will be added to the Bid Price, for evaluation purposes, if specified in BDS Sub- Clause ITB 38.3(e). The adjustment will be evaluated based on the drop in the guaranteed performance or efficiency offered in the Bid below the norm of 100, using the methodology specified in BDS Sub-Clause ITB 38.3 (e).</i></p> <p style="text-align: center;">OR</p> <p><i>An adjustment to consider the productivity of the Goods offered in the Bid will be added to the Bid Price, for evaluation purposes only, if specified in BDS Sub-Clause ITB 38.3 (e). The adjustment will be evaluated based on the cost per unit of the actual productivity of the Goods offered in the Bid with respect to minimum required values, using the methodology specified in BDS Sub-Clause ITB 38.3 (e).</i></p> <p>(g). N/A <i>Other specific additional criteria to be considered in the evaluation, and the evaluation method, shall be detailed in BDS Sub-Clause ITB 38.3 (e)]</i></p>
38.6	Bidder N/A
44.2 & 45.1	The successful Bidder shall submit the performance security and sign the Contract within. Ten days of issuance of the NoA.


**SECTION III BIDDING FORMS**

**Form I: Bidder's Information Form**

The Bidder shall fill in this Form in accordance with the instructions indicated below.

Date: [insert date (as day, month and year) of Bid submission]

Tender No.: [insert number of bidding process]

1. Bidder's Legal Name .....[insert name]	
2. In case of Joint Venture/ Consortium (JV/C) legal name of each member: ..... [insert JV/C]	
3. Bidder's or each member of JV/C 's Country of Registration:.....[insert Country of Registration]	
4. Bidder's or each member of JV/C 's Year of Registration: ..... [insert year of registration]	
5. Bidder's or each member of JV/C 's Legal Address in Country of Registration:..... [insert legal address]	
6. Bidder's or each member of JV/C 's Authorized Representative Information (if applicable) Name and identity No.: .....[insert Authorized Representative's name and identity No.] Address: ..... [insert Authorized Representative's address] Telephone/mobile No.:.....[insert Authorized Representative's contact No. ] E-mail Address: ..... [insert Authorized Representative's email]	
Attached are copies of the following original documents: [check the box(es) of the attached original documents]	
<input type="checkbox"/>	Articles of Incorporation or Registration of firm or valid Trade license named in 1 above,
<input type="checkbox"/>	In the case of a JV/C letter of intent to form the JV/C or the JV/C agreement
<input type="checkbox"/>	In the case of a government owned entity from Bhutan, documents establishing legal and financial autonomy and compliance with commercial law
<input type="checkbox"/>	Power of attorney authorizing the signatory of the Bid to sign on behalf of the Bidder.
<input type="checkbox"/>	Tax clearance certificates.

A handwritten signature in blue ink is written over a circular official stamp. The stamp contains the text 'DHI GROUP' and 'CORPORATION'.

**Form II: Bid Submission Form**

[The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.]

Date: ..... [insert date of Bid submission]  
Tender No.: ..... insert number  
Alternative No.: ..... [insert number, if this Bid is for an alternative]

To:  
Mr. Loday Zangpo  
Offtfg. General Manager  
Corporate Services Department  
Dungsam Cement Corporation Ltd

We, the undersigned, declare that:

- (a) We have examined and have no reservations to the Bidding Documents, including Addenda No.: .....
- (b) We offer to supply in conformity with the Bidding Documents and in accordance with the Delivery Schedules specified in the SCC the following Goods and Related Services: [insert a brief description of the Goods and Related Services];
- (c) The total price of our Bid, excluding any discounts offered in item (d) below is: [insert the Bid Price in words and figures, indicating the various amounts and their respective currencies];
- (d) The discounts offered and the methodologies for their application are:  
  
*Discounts.* If our Bid is accepted, the following discounts shall apply: *N/A*  
  
*Methodology of Application of the Discounts.* The discounts shall be applied using the following methodology: *N/A*
- (e) Our Bid shall be valid for a period of [insert number] from the date fixed for the Bid submission deadline in accordance with ITB Sub-Clause 26.1, and it shall remain binding upon us and may be accepted at any time before expiry of that period;
- (g) If our Bid is accepted, we commit to provide a Performance Security in accordance with ITB Clause 45 and GCC Clause 16 for the due performance of the Contract;



- (h) We are not participating, as Bidders, in more than one Bid in this bidding process, other than any alternative offers submitted in accordance with ITB Clause 15;
- (i) We, including any subcontractors or suppliers for any part of the Contract, have nationality from eligible countries, viz: [insert the nationality of the Bidder, including that of all parties that comprise the Bidder if the Bidder is a JV/C, and the nationality each subcontractor and supplier]
- (j) We have no conflict of interest pursuant to ITB Sub-Clause 3.2;
- (k) Our firm, its affiliates or subsidiaries - including any subcontractors or suppliers for any part of the contract - has not been declared ineligible by the Purchaser under the laws or official regulations of Bhutan, in accordance with ITB Sub-Clause 3.4;
- (l) We have read the ITB and GCC carefully, understood and agree to comply with all the clauses which are mentioned therein. In case of any breach of any condition on our part, we shall be liable for actions as per terms and conditions of the Contract.
- (m) We understand that this Bid, together with your written acceptance thereof included in your notification of award, shall constitute a binding contract between us, until a formal contract is prepared and executed.
- (n) we accept the Vendor Performance Management System.

We understand that you are not bound to accept the lowest evaluated Bid or any other Bid that you may receive.

Signed:..... [insert signature of person whose name and capacity are shown]

In the capacity of \_\_\_\_\_ [insert legal capacity of person signing the Bid Submission Form]

Name: \_\_\_\_\_ [insert complete name of person signing the Bid Submission Form]

Duly authorized to sign the bid for and on behalf of: \_\_\_\_\_ [insert complete name of Bidder]

Dated on \_\_\_\_\_ day of \_\_\_\_\_ [insert date of signing]



A handwritten signature in blue ink is written over a circular official stamp. The stamp contains the text 'GOVERNMENT OF BHUTAN' and 'MINISTRY OF SUPPLY' around the perimeter, with a central emblem.

**Form III: Bid Security (Bank Guarantee)**

*[The Bank shall fill in this Bank Guarantee Form in accordance with the instructions indicated.]*

.....  
*[insert Bank's Name, and Address of Issuing Branch or Office]*

Tender No. ....

Beneficiary: ..... [Name and Address of Purchaser]

Date: \_\_\_\_\_

BANK GUARANTEE No.: \_\_\_\_\_

At the request of the Bidder, we..... *[insert name of Bank]* hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of.....

..... *[insert amount in figures]* .....

*[insert amount in words]* upon receipt by us

of your first demand in writing accompanied by a written statement stating that the Bidder is in breach of its

obligation(s) under the Bid conditions, because the Bidder:

- (a) has withdrawn its Bid during the period of Bid validity specified by the Bidder in the Form of Bid;
- or
- (b) having been notified of the acceptance of its Bid by the Purchaser during the period of Bid validity, (i) fails or refuses to execute the Contract Form; or (ii) fails or refuses to furnish the Performance Security, if required, in accordance with the Instructions to Bidders.

This guarantee will expire:

- (a) if the Bidder is the successful Bidder, upon our receipt of copies of the contract signed by the Bidder and the Performance Security issued to you upon the instruction of the Bidder; Or
- (b) if the Bidder is not the successful Bidder, upon the earlier of (i) our receipt of a copy of your notification to the Bidder of the name of the successful Bidder; or (ii) thirty days after the expiration of the Bidder's Bid.

Consequently, any demand for payment under this guarantee must be received by us at this office on or before that date.

\_\_\_\_\_ *[signature(s)]*





**Form IV: Manufacturer’s Authorization**

*[The Bidder shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Manufacturer and be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. The Bidder shall include it in its bid, if so, indicated in the BDS.]*

Date: ..... *[insert date of Bid Submission]*

Tender No.: ..... *[insert tender number]*

Alternative No.: ..... *[insert identification No if this is a Bid for an alternative]*

To: ..... *[insert complete name of the Purchaser]*

**WHEREAS**

We *[insert complete name of the Manufacturer]*, who are official manufacturers of *[insert type of Goods manufactured]*, having factories at *[insert full address(es) of the Manufacturer’s factory/ies]*, do hereby authorize *[insert complete name of Bidder]* to submit a Bid in relation to the Invitation for Bids indicated above, the purpose of which is to provide the following Goods, manufactured by us, namely *[insert name and/or brief description of the Goods]*, and subsequently to negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with GCC Clause 28 with respect to the Goods offered by the above firm.

Signed: ..... *[insert signature(s) of authorized representative(s) of the Manufacturer]*

Name: ..... *[insert complete name(s) of the authorized representative(s) of the Manufacturer]*

Title: ..... *[insert title(s) of the authorized representative(s) of the Manufacturer]*

Duly authorized to sign this Authorization for and on behalf of *[insert complete name of the Bidder]*

Dated on the .....day of ..... [month], ..... *[insert year]*.

**Form V: Integrity Pact**



*This agreement should be a part of the tender document, which shall be signed and submitted along with the tender document. The head of employing agency/ or his authorized representative should be the signing authority. For the Bidders, the Bidder himself or his authorized representative must sign the Integrity Pact (IP).*

## 1. General

Whereas the Mr. Loday Zangpo –Offtg. General Manager, Corporate Services Department(CSD) representing DCCL hereinafter, referred to as the DCCL one part, and (Mr ..... representing the..... (*name of person representing Bidder*) on the other part (hereafter referred to as the bidder) here by execute this agreement as follows:

## 2. Objectives

Now, therefore, the DCCL and the bidder agree to enter into this pre-contract agreement, here in after referred to as integrity pact, to avoid all forms of corruption by following a system that is fair, transparent and free from any influence/ unprejudiced dealings prior to, during and subsequent to the currency of the contract to be entered into, with a view to:

- 2.1 Enable the DCCL to obtain the desired contract at a reasonable and competitive price in conformity to the defined specifications of the works, goods and services; and
- 2.2 Enable bidders to abstain from bribing or any corrupt practice in order to secure the contract by providing assurance to them that their competitors will also refrain from bribing and other corrupt practices and the DCCL will commit to prevent corruption, in any form by their officials by following transparent procedures.

## 3. Commitments of the DCCL

The DCCL commits itself to the following:

- 3.1 The DCCL hereby under takes that no official of the DCCL, connected directly or indirectly with the contract, will demand, take a promise for or accept, directly or through intermediaries, any bribe, consideration, gift, reward favour or any material or immaterial benefit or any other advantage from the Bidder, either for themselves or for any person, organization or third party related to the contract in exchange for an advantage in the bidding process, bid evaluation, contracting or implementation process related to the Contract.
- 3.2 The DCCL further confirms that its officials have not favoured any prospective bidder in any



form that could afford an undue advantage to that particular bidder during the tendering stage, and will further treat all Bidders alike.

- 3.3 All the officials of the DCCL shall report to the Chief Executive Officer, DCCL, any attempted/completed violation of clauses 3.1 and 3.2.
- 3.4 Following report on violation of clauses 3.1 and 3.2 by official (s), through any source, necessary disciplinary proceedings, or any other action as deemed fit, including criminal proceedings may be initiated by the DCCL and such a person shall be debarred from further dealings related to the contract process. In such a case while an enquiry is being conducted by the DCCL the proceedings under the Contract would not be stalled.

#### 4. Commitments of Bidders

The Bidder commits himself to take all measures necessary to prevent corrupt practices, unfair means and illegal activities during any stage of his bid or during any pre-contract or post-contract stage in order to secure the contract or in furtherance to secure it and in particular commits himself to the following:

- 4.1 The Bidder will not offer, directly or through intermediaries, any bribe, gift, consideration, reward, favour, commission, fees, brokerage, any material or immaterial benefit to any official of the DCCL, connected directly or indirectly with the bidding process, or to any person, organization or third party related to the contract in exchange for any advantage in the bidding, evaluation, contracting and implementation of the Contract.
- 4.2 The Bidder further undertakes that he has not given, offered or promised to give, directly or indirectly any bribe, gift, consideration, reward, favour, commission, fees, brokerage, any material or immaterial benefit to any official of the DCCL or otherwise in procuring the Contract or forbearing to do or having done any act in relation to the obtaining or execution of the Contract or any other contract with the Company for showing or forbearing to show favour or disfavour to any person in relation to the Contract or any other contract with the Company.
- 4.3 The Bidder will not collude with other parties interested in the contract to preclude the competitive bid price, impair the transparency, fairness and progress of the bidding process, bid evaluation, contracting and implementation of the contract.
- 4.4 The Bidder, either while presenting the bid or during pre-contract negotiations or before signing the contract, shall disclose any payments he has made, is committed to or intends to make to officials of the DCCL of their family members, agents, brokers or any other intermediaries in connection with the contract and the details of services agreed upon for such payments.



- 4.5 The bidder shall not enter into any monetary dealings or transaction, directly, with any tender committee member, and if he does so, the DCCL shall be entitled forthwith to rescind the Contract and all other contracts with the bidder.

## 5. Sanctions for Violation

The breach of any aforesaid provisions or providing false information by DCCL, including manipulation of information by evaluators, shall face administrative charges and penal actions as per the existing relevant rules and laws.

The breach of the Pact or providing false information by the Bidder, or any one employed by him, or acting on his behalf (whether with or without the knowledge of the Bidder), or the commission of any offence by the Bidder, or any one, employed by him, or acting on his behalf, shall be dealt with as per the provisions of the Penal Code of Bhutan, 2004, and the Anti – Corruption Act, 2006.

In the event of a breach, the DCCL shall also take all or any one of the following actions, wherever required:

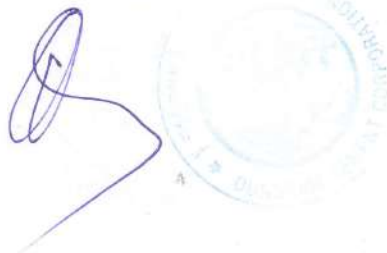
- 5.1 Immediately call off the pre-contract negotiations without giving any compensation to the Bidder. However, the proceedings with the other Bidder(s) would continue.
- 5.2 Immediately cancel the contract, if already awarded/signed, without giving any compensation to the Bidder.
- 5.3 Forfeit the Earnest Money/security deposited with the DCCL.
- 5.4 Recover all sums already paid to the Bidder.
- 5.5 En cash the advance bank guarantee and performance bond /warranty bond, if furnished by the bidder, in order to recover the payments, already made by the DCCL, along with interest.
- 5.6 Cancel all or any other Contracts with the Bidder.
- 5.7 Debar the Bidder from entering into any bid from the Company as per the Debarment Rule.

## 6. Examination of Books of Accounts

In case of any allegation of violation of any provisions of this integrity pact or payment of commission, the DCCL/authorized persons or relevant agencies shall be entitled to examine the Books of Accounts of the Bidder and the Bidder shall provide necessary information of the relevant financial documents and shall extend all possible help for the purpose of such examination.

## 7. Monitoring and Arbitration

The Company shall be responsible for monitoring and arbitration of IP as per the procurement rules.



**8 Legal Actions**

The actions stipulated in this integrity pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceeding as.

**9. Validity**

9.1 The validity of this integrity pact shall cover the tender process and extend until the completion of the contract to the satisfaction of both the DCCL and the Bidder.

9.2 Should one or any provision of this pact turn out to be invalid, the remainder of this pact remains valid. In this case, the parties will strive to come to an agreement to their original intentions.

We, hereby declare that we have read and understood the clauses of this agreement and shall abide by it. Further, the information provided in this agreement is true and correct to the best of our knowledge and belief.

The parties here by sign this Integrity pact at ..... (*name and location of place*) on ..... (*dd/mm/yy*).

**BIDDER (Affix Legal Stamp)**

A handwritten signature in blue ink is written over a circular blue ink stamp. The stamp contains text around its perimeter, including 'CORPORATION' and 'LIMITED', and a central emblem. The signature is a stylized, cursive scribble.

**Form VI: Deviation Schedule**

The Bidder shall specify below, in detail, all deviations from and exceptions to the Bid Document. Any entry shall be referenced to the clause to which they refer.

The Bidder shall be deemed to be compliant with the content and intent of the Bid Document except in respect of deviations and exception listed in this Schedule.

Clause No.	Details of Deviation/ Exception	Reasons for Deviation/ Exception

Note: In continuation sheet to this page may be used and annexed to this form if required.

In case of NO DEVIATION mentioned here and deviation of clauses/specification is mentioned elsewhere, then it will be taken as a deviation.

Signature of Bidder \_\_\_\_\_

Place & Date \_\_\_\_\_



**Form VII: PRICE SCHEDULE FORM**

*[The Bidder shall fill in these Price Schedule Forms in accordance with the instructions indicated. The format of the Price Schedule may be changed as per the Purchaser's requirement]*

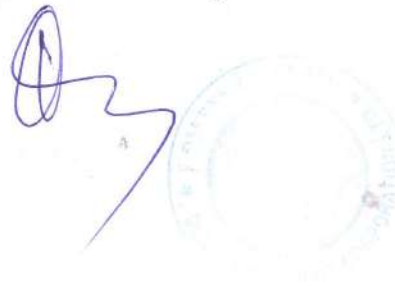
Sl. No.	Description of Goods	Place of origin	Quantity	Unit	Rate/MT (Nu.)	Total Price (Nu.)
1	Coal	India	10,000	MT		



## Technical Specifications

The purpose of the Technical Specifications (TS) is to define the technical characteristics of the Goods and Related Services required by The Purchaser. The Purchaser shall prepare the detailed TS taking into account that:

- The TS constitute the benchmarks against which The Purchaser will verify the technical responsiveness of Bids and subsequently evaluate the Bids. Therefore, well-defined TS will facilitate preparation of responsive Bids by Bidders, as well as examination, evaluation and comparison of the Bids by The Purchaser.
- The TS shall require that all goods and materials to be incorporated in the Goods be new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials, unless provided for otherwise in the Contract.
- The TS shall make use of best practices. Samples of specifications from successful similar procurements may provide a sound basis for drafting the TS.
- Standardizing technical specifications may be advantageous, depending on the complexity of the Goods and the repetitiveness of the type of procurement. Technical Specifications should be broad enough to avoid restrictions on workmanship, materials and equipment commonly used in manufacturing similar kinds of Goods.
- Standards for equipment, materials and workmanship specified in the Bidding Documents shall not be restrictive. Recognized international standards should be specified as much as possible. Reference to brand names, catalogue numbers or other details that limit any materials or items to a specific manufacturer should be avoided as far as possible. Where unavoidable, such item description should always be followed by the words “or equivalent or higher.” When other particular standards or codes of practice are referred to in the TS a statement should follow to the effect that other authoritative standards that ensure at least a substantially equal quality will also be acceptable.
- Technical Specifications shall be fully descriptive of the requirements in respect of, but not limited to, the following:
  - (a) Standards of materials and workmanship required for the production and manufacturing of the Goods.
  - (b) Detailed tests required (type and number).
  - (c) Other additional work and/or Related Services required to achieve full delivery/completion.

A handwritten signature in blue ink is written over a circular stamp. The stamp is light blue and contains some illegible text around its perimeter. The signature is a stylized, cursive scribble.



- (d) Detailed activities to be performed by the Supplier, and participation of the Purchaser therein.
- (e) List of the detailed functional guarantees covered by the Warranty and the specification of the liquidated damages to be applied in the even that such guarantees are not met.
- The TS shall specify all essential technical and performance characteristics and requirements, including guaranteed or acceptable maximum or minimum values, as appropriate. Whenever necessary, The Purchaser shall include an additional ad-hoc bidding form (to be an Attachment to the Bid Submission Form), where the Bidder shall provide detailed information on such technical performance characteristics in respect of the corresponding acceptable or guaranteed values. When The Purchaser requests that the Bidder provides in its Bid a part or all of the Technical Specifications, technical schedules or other technical information, The Purchaser shall specify in detail the nature and extent of the required information and the manner in which it has to be presented by the Bidder in its Bid.

The Goods and Related Services shall comply with following Technical Specifications and Standards:

Item No	Name of Goods or Related Service	Technical Specifications and Standards
1	Coal	Ash Content: less than 10% Total Moisture: Max. 10% during dry season and 14% during rainy season Sulphur content: max. 3% GCV: 7,000 (kcal/kg) and above

A handwritten signature in blue ink is written over a circular official stamp. The stamp contains the text 'NATIONAL COAL CORPORATION' around the perimeter and a central emblem.

**SECTION V SPECIAL CONDITIONS OF CONTRACT**

<p>The following Special Conditions of Contract (SCC) shall supplement and/or amend the General Conditions of Contract (GCC). Whenever there is a conflict, the provisions herein shall prevail over those in the <i>[The Purchaser shall select and insert the appropriate wording using the sample below or other acceptable wording and delete the text in italics.]</i></p>	
<p>Reference to the GCC is made as under:</p>	
1.1 (xviii)	Final Destination(s) is: DCCL Plant, Nganglam
1.1 (xvix)	The Purchaser is: <i>Dungsam Cement Corporation Ltd</i>
3.6 (a)	The meaning of the trade terms shall be as prescribed by Incoterms. If the meaning of any trade term and the rights and obligations of the parties there under shall not be as prescribed by Incoterms, they shall be as prescribed by:
3.6(b)	The term EXW, CIF, DIP, DDP and other similar terms shall be as per the version of Incoterms DDP.
5.1	The language shall be: <i>“English”</i>
7.1	For notices, the addresses shall be: For the Purchaser: Attention: Mr. Loday Zangpo Address: Offtg. General Manager, CSD, DCCL, Bhutan E-mail address: <a href="mailto:loday.zangpo601@dccl.bt">loday.zangpo601@dccl.bt</a>




<p>9</p>	<p>The rules of procedure for arbitration proceedings pursuant to GCC Sub-Clause 10.2 shall be as follows:</p> <p><i>[The Bidding Documents should contain one clause to be retained in the event of a Contract with a foreign Supplier and one clause to be retained in the event of a Contract with a Bhutanese Supplier. At the time of finalizing the Contract, the respective applicable clause should be retained in the Contract. The following explanatory note should therefore be inserted as a header to GCC Sub-Clause 9.2 in the Bidding Documents.</i></p> <p><i>“Clause 9.2 (a) shall be retained in the case of a Contract with a foreign Supplier and Clause 9.2 (b) shall be retained in the case of a Contract with a Bhutanese Supplier.”]</i></p> <p>(a) Contract with a foreign Supplier:</p> <p><i>[For Contracts entered into with foreign suppliers, international commercial arbitration may have practical advantages over other dispute settlement methods. Among the rules to govern the arbitration proceedings, the Purchaser may wish to consider the United Nations Commission on International Trade Law (UNCITRAL) Arbitration Rules of 1976, the Rules of Conciliation and Arbitration of the International Chamber of Commerce (ICC), the Rules of the London Court of International Arbitration or the Rules of the Arbitration Institute of the Stockholm Chamber of Commerce.]</i></p> <p><b>If the Purchaser chooses the UNCITRAL Arbitration Rules, the following sample clause should be inserted:</b></p> <p>GCC 10.2 (a)—Any dispute, controversy or claim arising out of or relating to this Contract, or breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the UNCITRAL Arbitration Rules as at present in force.</p> <p><b>If the Purchaser chooses the Rules of ICC, the following sample clause should be inserted:</b></p> <p>GCC 10.2 (a)—All disputes arising in connection with the present Contract shall be finally settled under the Rules of Conciliation and Arbitration of the International Chamber of Commerce by one or more arbitrators appointed in accordance with the said Rules.</p> <p><b>If the Purchaser chooses the Rules of the Arbitration Institute of the Stockholm Chamber of Commerce, the following sample clause should be inserted:</b></p> <p>GCC 10.2 (a)—Any dispute, controversy or claim arising out of or in connection with this Contract, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Rules of the Arbitration Institute of the Stockholm Chamber of Commerce.</p>
----------	--

A handwritten signature in blue ink is written over a circular official stamp. The stamp contains the text 'DHI GROUP' and 'STANDARD BIDDING DOCUMENT FOR GOODS' around its perimeter.

*If the Purchaser chooses the UNCITRAL Arbitration Rules, the following sample clause should be inserted:*

*GCC 9.2 (a)—Any dispute, controversy or claim arising out of or relating to this Contract, or breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the UNCITRAL Arbitration Rules as at present in force.*

*If the Purchaser chooses the Rules of ICC, the following sample clause should be inserted:*

*GCC 9.2 (a)—All disputes arising in connection with the present Contract shall be finally settled under the Rules of Conciliation and Arbitration of the International Chamber of Commerce by one or more arbitrators appointed in accordance with the said Rules.*

*If the Purchaser chooses the Rules of the Arbitration-Institute of the Stockholm Chamber of Commerce, the following sample clause should be inserted:*

*GCC 9.2 (a)—Any dispute, controversy or claim arising out of or in connection with this Contract, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Rules of the Arbitration Institute of the Stockholm Chamber of Commerce.*

*If the Purchaser chooses the Rules of the London Court of International Arbitration, the following clause should be inserted:*

*GCC 9.2 (a)—Any dispute arising out of or in connection with this Contract, including any question regarding its existence, validity or termination shall be referred to and finally resolved by arbitration under the Rules of the London Court of International Arbitration, which rules are deemed to be incorporated by reference to this clause.*

*(b) Contract with a Bhutanese Supplier:*

*In the case of a dispute between the Purchaser and a Bhutanese Supplier, the dispute shall be referred to adjudication or arbitration in accordance with Alternative Dispute Resolution Act of Bhutan 2013.*



13.2

The prices charged for the Goods supplied and the related Services performed shall not be adjustable.

*If prices are adjustable, the following method shall be used to calculate the price adjustment*

$$P1 = P0 [a + \frac{bL1}{L0} + \frac{cM1}{M0}] - P0$$

$a+b+c = 1$  in which

$P1$  = adjustment amount payable to the Supplier.

$P0$  = Contract Price (base price).

$a$  = fixed element representing profits and overheads included in the Contract Price and generally in the range of five (5) to fifteen percent (15%).

$b$  = estimated percentage of labor component in the Contract Price.

$c$  = estimated percentage of material component in the Contract Price.

$L0, L1$  = labor indices applicable to the appropriate industry in the country of origin on the base date and date for adjustment, respectively.

$M0, M1$  = material indices for the major raw material on the base date and date for adjustment, respectively, in the country of origin.

The coefficients  $a$ ,  $b$ , and  $c$  as specified by the Purchaser are as follows:

$a$  = [insert value of coefficient]

$b$  = [insert value of coefficient]

$c$  = [insert value of coefficient]

The Bidder shall indicate the source of the indices and the base date indices in its bid. Base date = thirty (30) days prior to the deadline for submission of the bids.

Date of adjustment = [insert number of weeks] weeks prior to date of shipment (representing the mid-point of the period of manufacture).

The above price adjustment formula shall be invoked by either party subject to the following further conditions:

(a) No price adjustment shall be allowed beyond the original delivery dates unless specifically stated in the extension letter. As a rule, no price adjustment shall be allowed for periods of delay for which the Supplier is entirely responsible. The Purchaser will, however, be entitled to any decrease in the prices of the Goods and Services subject to adjustment.

(b) If the currency in which the Contract Price  $P0$  is expressed is different from the currency of origin of the labor and material indices, a correction factor will be applied to avoid incorrect adjustments of the Contract Price. The correction factor shall correspond to the ratio of exchange rates between the two currencies on the base date and the date for adjustment as defined above.

(c) No price adjustment shall be payable on the portion of the Contract Price paid to the Supplier as advance payment.

16.1	The amount of the Performance Security shall be: 10,000,000/- (Ten Million)
16.3	The types of acceptable Performance Securities are: <i>(i) Unconditional bank guarantee issued by a reputable financial institution acceptable to any banks in Bhutan, in the form provided for in the Contract or in any other form acceptable</i> <i>(ii) Cash warrant, or</i> <i>(iii) Demand Draft</i>
20.1	Details of Shipping and other Documents to be furnished by the Supplier are: Tax Invoice, weigh slip and test certificate.
22.2	Subcontracting shall be: not allowed
25.1.1	The inspections and tests shall be: for Ash, Total Moisture and Sulphur
25.2	Inspections and tests shall be conducted at: DCCL
26.2	The packing, marking and documentation within and outside the packages shall be: N/A
27.1	Responsibility for transportation of the Goods shall be as specified in the Incoterms. If not in accordance with Incoterms, responsibility for transportation shall be as follows
28.3	The period of validity of the Warranty shall be: N/A
28.4 & 28.5	The period for repair or replacement shall be: N/A
29.1	The applicable rate for liquidated damages for delay shall be: 0.3 The maximum amount of liquidated damages shall be: 10% of the contract price
29.2	However, for the qualities not confirming to the specification the LD shall be levied as below. <ol style="list-style-type: none"> <li>1. For ash content above 10%, 2% of amount payable shall be deducted for every 1% or on prorated basis</li> <li>2. The total moisture content above the specified limit shall result in deduction of amount equivalent to the difference percentage of the actual content and the specified limit times the total value.</li> <li>3. The Sulphur content above the 3% shall result in deduction of amount which is equivalent to the difference percentage of the actual content and the specified limit times the total value.</li> </ol>
31.1	The insurance coverage shall be as specified in the Incoterms. If not in accordance with Incoterms, insurance shall be as follows: N/A